

# MAKE EVERY MINUTE COUNT.

[www.primegroup.aero](http://www.primegroup.aero)

**PRIME  
GROUP**





**Roger Paredes**  
*Chief Executive Officer*



**Omar Zambrano**  
*Chief Operating Officer*



**Juan Galarraga**  
*Chief Financial Officer*

## WHO WE ARE

Prime Group is a private company founded over 22 years ago on the idea that providing world-class customer relations is the fastest route to success. And we were right, because today, the Miami-based Group is comprised of four separate enterprises dedicated to offering the best in international logistics, food products and services, and customer support.

Whether it is Prime Logistics, Prime Fresh Handling, our GSSA PrimeAir, or our popular snack brand Prime Planet, we work hard every minute of every day to ensure that your products and services – and your good name – continue to be a standout in the eyes of your customers. *That's just who we are.*

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## WHAT WE DO

With offices, warehouses, and professional staff strategically located at key international gateways, each Prime Group company is well positioned and able to respond 24-7 to the specialized logistics needs of our customers throughout The Americas, Europe, and beyond. With expertise across all industry types worldwide, we are ready to provide answers to short-term roadblocks while proactively creating long-term solutions geared toward ensuring customer success.

Be it vital electronic components, perishable produce, enormous aircraft power plants, or delicate snack chips, we stand ready to help you move your product into the marketplace and into your customers' hands swiftly, efficiently, and safely. It's what we do best.

# ABOUT US

In 2001, the fresh flower business in Ecuador was taking off fast. While most forwarders and shippers at the time were focused only on keeping up with the hectic day-to-day demand, one company saw things differently.

Identifying an opportunity to combine operational brawn with the power of quality customer service, a newly formed Prime Group immediately stepped in with exceptionally reliable and professional GSSA services – and a keen eye on the customer experience.

More than 22 years later, that core mission remains firmly intact as Prime Group continues to deliver its distinctive brand of service worldwide. Now with offices and warehouse facilities at many of the leading cargo hubs and manufacturing centers around the world, the company has expanded its expertise beyond fresh-cut flowers to include myriad other hard and soft commodities produced by all industry types worldwide. At the same time, the Group has been establishing its high standards of customer service and quality products across North and South America, Europe, Asia, and the Middle East.

In addition, the company boasts a retail food division, taking advantage of the efficiencies presented by the vast supply-chain service capabilities of its sister companies.

Prime Group enterprises are dedicated to offering the best international cargo and logistics products and support. Whether it is PrimeAir, Prime Logistics, Prime Fresh Handling, or Prime Planet, our customers count on us every day to provide a wide range of services. From sales and marketing to ground handling and cold storage, to market analysis and supply chain management – at Prime Group, we make every minute count.







A world-class GSSA service provider in Latin America, PrimeAir fortifies the presence of multiple air cargo enterprises operating in the region including Atlas Air and Emirates SkyCargo. We offer dependable long-term contract services, optimal sales and marketing, cargo handling, ground operations, and accounting services.

The company succeeds by combining extensive local knowledge of the people, policies, and idiosyncrasies of every local market, along with a deep understanding of international customs and trade rules – all to ensure that each in-country operation is managed efficiently, professionally, and profitably.

PrimeAir benefits from being part of the Prime Group's overarching network of coordinated cargo specialists with offices and representatives worldwide.

[www.primeair.aero](http://www.primeair.aero)





# INTEGRATED GSSA SERVICES



Sales and Marketing



Reception and Dispatch  
of Aircraft



Staff Supervision



Security



Management Reports



Warehouse management  
and ULD control



Charters and Trucking



Ground Handling



Track & Trace



Representation at  
Industry Events



Cold Storage  
Facilities



Market Analysis



Ramp Operations



Customer Service



Direct Mailings



Prime Logistics is a highly specialized U.S.-based freight forwarder with a global network of modern facilities and professional logistics agents standing by at many of the world's leading manufacturing centers.

A global leader in third-party logistics, Prime Logistics provides world-class cargo and logistics solutions to manufacturers, retailers, and other industries with a large need to transport goods locally and around the globe. Utilizing the full gamut of infrastructure – from aircraft to trucks and ocean freighters to warehouses and industry-leading software – the company's unparalleled brand of specialized customer service is centered upon an unwavering commitment to detail, out-of-the-box thinking, and 24-7 availability.



[www.primelogisticsgroup.com](http://www.primelogisticsgroup.com)



## SERVICES PROVIDED



Cargo Insurance



Packaging and Crating



Cold-Storage



Bonded Cargo



Pickups  
and Delivery



Warehouse  
and Inventory



Air Charters



Dispatch and  
Logistics Integration



Handling



Customs Clearance

## INDUSTRIES



Healthcare



Aerospace



Perishables



Chemical



Consumer  
& Retail



Construction



Automotive



## PRIME FRESH HANDLING

With a worldwide network of offices and refrigerated warehouses, Prime Fresh Handling has been a global leader in the swift, safe, and efficient handling and shipping of time- and temperature-sensitive products and perishables, from fresh fish, meat, and poultry to fresh produce, cut flowers, and pharmaceuticals.

Innovative technology, operational proficiency, and friendly customer relations – coupled with a network of strategically-located refrigerated transfer stations on three continents – make Prime Fresh Handling a trusted name among producers, wholesalers, retailers, and many other businesses along the cold supply chain.

Promising transparency, consistent communication, ethical operations, and exceptional service, our professional customer relations representatives are available 24/7.

[www.prime-fresh.com](http://www.prime-fresh.com)





## COLD CHAIN MANAGEMENT SERVICES



Vacuum Cooling



Refrigerated Transport



Bar Coding & Labeling



Third Party Logistics



Refrigerated Warehousing



Sorting & Re-Packing



Temperature Monitoring

## INDUSTRIES SERVED



Produce



Seafood



Pharmaceuticals



Floral



Meat & Poultry



Specialty Foods



Prime Planet launched in South Florida in 2016 as an all-natural snack brand specializing in producing premium quality green plantain chips manufactured under the highest quality standards and technology right at the source – Ecuador, South America. The company's vision is to build and maintain long-standing relationships with customers and distributors by providing the highest quality snacks at an affordable price.

Also known as Tostones, Prime Planet's popular chip brand features only the best ingredients. The company remains committed to using locally sourced, non-GMO, and organic ingredients. All five plantain chip flavors are gluten-free, vegan, and kosher so they appeal to the widest array of consumer tastes.



[www.primeplanet.net](http://www.primeplanet.net)



## NUTRITIONAL QUALITIES



No Added Sugars



No Cholesterol



No Trans Fat



Low Sodium



No Nuts



No Dairy



No Preservatives

## CERTIFICATIONS



Kosher



Gluten-Free

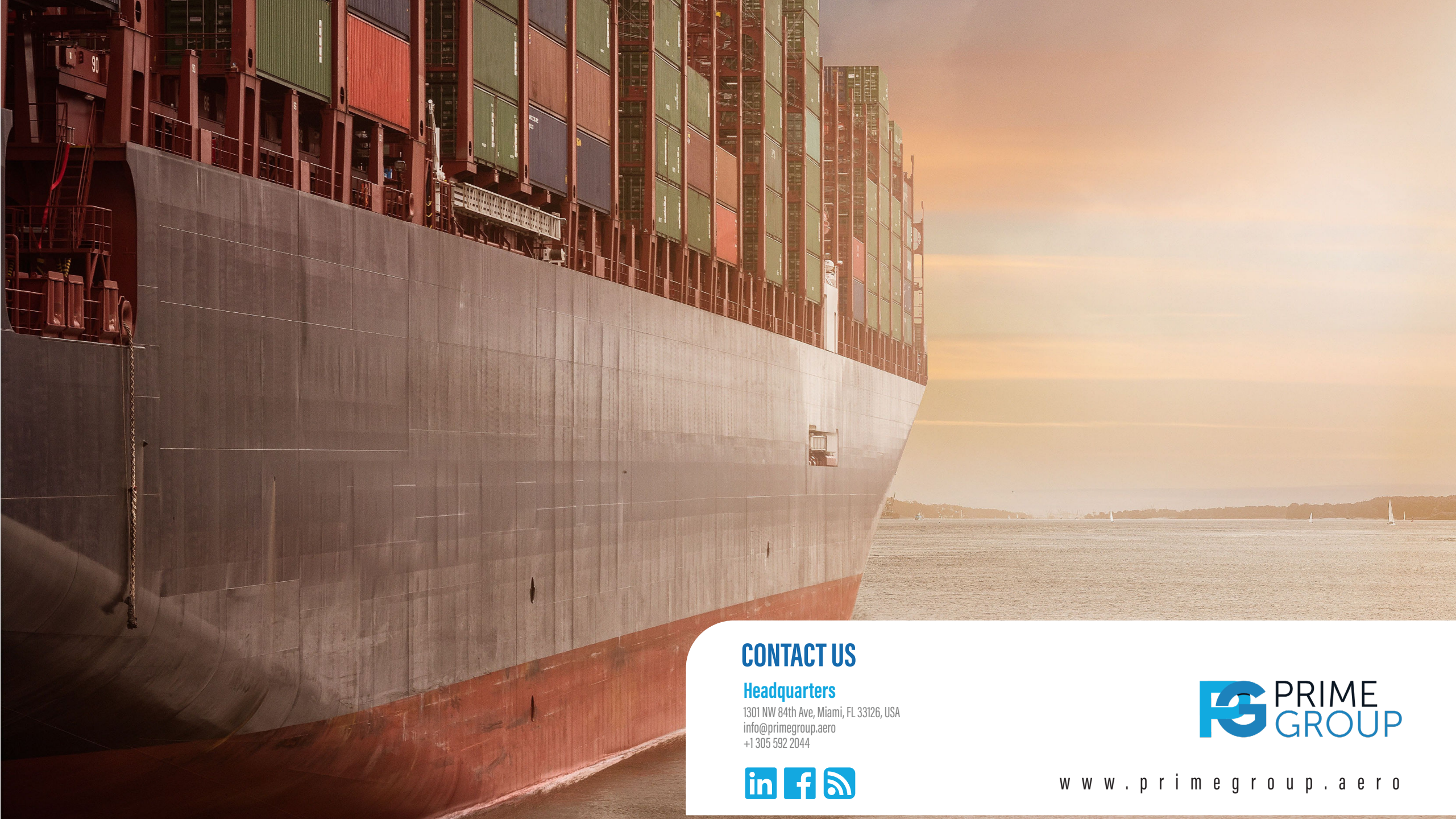


Vegan Certified



Non-GMO NSF





## CONTACT US

### Headquarters

1301 NW 84th Ave, Miami, FL 33126, USA  
info@primegroup.aero  
+1 305 592 2044



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